

A NEWSPAPER MAKING

FROM GATHERING ALL THE NEWS
AT ITS SOURCES
TO DELIVERING THE PAPERS.
PERSONAL SKETCHES OF THE FORCE
THAT DO THE WORK.

How was THE NEW YEAR'S JOURNAL put together? How many people are concerned in its production? You shall hear the story from the first stroke of the typewriter, the first share of the pencil, the first clip of the exchange shears, to the first cry of the newsboys on the street with a halloo yell of "E-V-E-N-I-N-G J-O-U-R-N-A-L."

The story of building up a small newspaper into a well-established business employing twenty persons is the story of the past—what we would tell is the story of how this copy in your hands was made, the sources of news, sketches of some of the men who supply the news, the people who set the types, the press room force, the reporters—all who in any way help to make a daily paper—this may not prove uninteresting.

As an Associated Press newspaper THE JOURNAL places its main reliance for news upon the Western Union Telegraph Co. The telegraphic news at Salem is handled in person by W. F. Wade, manager of the Western Union office, and Arch. Bradford, operator. The messengers who deliver the press report, which on some days amounts to ten thousand words, are F. G. Goodell and Dow Palmer. N. L. Galloway is division lineman. The manager of the Associated Press at Portland is E. L. Powell, and P. L. Dunning, general agent, San Francisco. Both are very competent and courteous gentlemen.

The telephone plays an important part in gathering a daily news report. THE JOURNAL office is No. 93 on the Exchange of the Oregon Telephone and Telegraph Co., which has over 14 instruments at Salem, and connects all the towns of Western Oregon. News by wire over the phone is a valuable acquisition to any newspaper, and as the Salem exchange connects all the public buildings and state institutions, it enables THE JOURNAL to get exact information at a moment's notice. The telephone exchange is managed by Miss Alice Steiner, assisted by A. H. Steiner and Miss Lenore Kirkwood. Leon Holland, messenger. A great deal is said over the wires that never gets into the columns of the press, but much important news comes by phone.

Having glanced at the way the news comes by wire, it is next in order to consider the principal local source of news. Of course, THE JOURNAL has a valuable corps of helpers in its correspondents at scores of towns in Oregon, and many talented men and women in this city and all over Western Oregon who contribute to its columns.

THE TYPOGRAPHIC FORCE
THE JOURNAL is found on the second floor of the postoffice block. At the head of the force is Mr. C. Hughes, foreman, assisted by C. G. Gray, who is also a talented player in the H. A. C. band. Mr. Hughes is a long-time member of the craft, has been commander on many a journalistic craft. He is equal to any emergency so far, from getting out a special edition on five minutes notice, or reconstructing a piled form.

SOMEWHAT PERSONAL.
THE JOURNAL does not boast typesetting machines, or a costly plant. It is glad to be a small local newspaper, devoted to Western Oregon and the best interests of the Capital City. It has no marble palace, perfecting press, or mortgages. In the past three years of hard times it has kept clear of debt, and the employees have ever received their pay on Saturday night, whether the managers had any money to spend or not. The stockholders have not been assessed one penny. The employees have been very indulgent through all this long siege of depression that has been enough to make the stoutest heart tremble at times. They have accepted low wages—lower than should be paid—but they have worked hard and without murmuring. The proprietors have felt like using the words of Riley, the poet:

"When your best's done and your best's bad,
Don't fret an' worry and get sad,
But simply allow it's the best you had."

THE COMPOSITORS
ON THE JOURNAL are O. D. Rennie, J. H. Barnes, Corlie A. Starr, Elsie L. Goodhue, Josie Snyder, Ethel Osborne, Lillie Rafter, Minnie Talent. The force in the press room consists of Frank Hofer, foreman, Clyde Mason, feeder. The editorial and reportorial force consists of E. Hofer, A. F. Hofer, John W. Cochran, Jessie M. Beardsley. THE JOURNAL office is a small Y. M. C. A. on its own account. It is the policy of the managers to take a personal interest in

the education and development of all employees. When there is an opportunity for them to better themselves or to be promoted they are always helped along. Many of the employees have risen to positions of usefulness and responsibility. A kindly personal interest in each one's welfare, and a stimulus to make the most of their opportunity in life, is often more valuable to working people than better wages from an indifferent employer. Two of the THE JOURNAL force are now taking a regular literary course at Willamette university, but retain their connection with the paper. With the carrier boys that distribute the paper every evening, but not on Sundays or national or Christian holidays, there are twenty families represented on THE JOURNAL pay rolls. We only regret it is not a hundred.

THE POLICE COURT
is one of the main sources of news supply of a certain sort. The police judge and chief of police contribute many a juicy item in the course of the year.

Ed. N. Edes is serving on his second term as city recorder. His first task on taking the office was to get in a new set of books and a system of keeping the accounts in accordance with the requirements of the new charter. These books are a complete abstract of warrants. As police judge and license collector the recorder has considerable to do, and at times employs a stenographer at his own expense. He also pays janitor hire when he cannot get hobos to do it all. Mr. Edes is always courteous to reporters, treating them all alike, and going out of his way to accommodate them. Newspapers have only one criticism to make on Police Judge Edes—he orders a great many tramps to leave town, under suspension of fine; lets off deserving drunks on promises of doing better; sends many a small offender away with a lecture instead of a fine; and so tempers justice with mercy as to spoil many a good item. Still, as it helps keep down expenses and saves the taxpayer many a dollar of costs and board bill, we will not complain. The management of the police court has contributed to keeping the city government within its income the past year.

THE CITY GOVERNMENT
is a fruitful source of news and Mayor Jatch has at all times proven helpful to the newspaper man. He is serving his second term and a review of the city administration shows a creditable state of affairs. The police and fire departments have been conducted on a bed rock of economy. It will be remembered that during Mayor Jatch's first term fees of city officials were abolished and they were put on a salary. But by a clause in the city charter the Police court has concurrent jurisdiction with county justices of the peace and in certain classes of criminal cases are entitled to fees. The fee system that still remains grows out of this defect in legislation, and not because Mayor Jatch allows it. He believes in completely wiping out the fee system, root and branch. Under his administration no new bonds have been issued, several streets have been improved, the total expenses of the city government have been kept nearly two thousand dollars less than the receipts from taxes and licenses. A city hall has been completed and put under roof but not finished or furnished. The city has not been reduced—\$5000 a year interest. Several attempts have been made to cut down the lighting bill. Committees have been appointed and have investigated out find the people unwilling to part with lights anywhere, so that no reductions have been made. It is thought the new council will better a \$2000 surplus not a little. This short review of the news of the year from the city government would be incomplete without a reference to Chief Dilley and his police force, and to Fire Chief Coss and his men. In their duty as police and detective work they are not a fruitful source of information and the reporters usually have to work their imagination as hard as they do the blue coats. THE JOURNAL is under obligation to all these gentlemen as well as to City Engineer and Street Commissioner Culver.

THE COURTHOUSE
is another continuous fountain of interesting news. The Sheriff's office is the first place on the rounds of county business. John Knight who has made one of the most faithful officials Marion county ever had is always courteous to reporters. He is completing his second term and has six months more to serve when he expects to retire to a fine stock farm on the edge of Lake Labish. His deputies are Frank T. Wrightman, Lou Wain and E. E. Cooper—a very efficient force. They are always ready day or night, and the office is kept open Sundays, to fly to the uttermost parts of the county and serve papers, arrest law breakers, or conduct execution sales. The principal office deputy is F. T. Wrightman. He is 37 years old, was raised in Marion county on a farm near Sublimity, educated in the public schools and has served in his present capacity for eight years past. He has

a natural aptitude for the duties of the office, is quick and accurate as an accountant and in making out and filing papers; is an expert at a tax-roll. And it is not easy to imagine the office of Sheriff without Wrightman in it. Wrightman does not object to this way of thinking and hopes he may be in it by more than a mere sketch of the imagination when the next Republican county convention is held and his friends present his name for that honor.

THE NEW OFFICIALS
In the court house upon whom the reporter seldom calls in vain, and who never refuse to give publicity to anything on the public records of their office, are L. V. Ehlen, county clerk, Jap Minto, county treasurer, County Judge Hubbard and County Recorder Waters. All of these men were raised in this county and make excellent public officials. Mr. Ehlen was taken off his farm near Butteville, and placed in the most important clerical office in the county, clerk of the courts, and has not yet served his first term.

Mr. Ehlen is always on duty and keeps a competent force of helpers. He got almost a solid vote, irrespective of party, in the north end of the county. The German-American farmer has made a good record in his office. All the business of his office goes through his own hands, and while he has shown no one any favors and enforces the laws about collecting fees in advance stringently as the law requires, he has surprised even the lawyers themselves by his thorough knowledge of his duties. He has shown that a farmer can fill an office that many have thought it required a lawyer to hold down, and all admit he has done it very well.

Jap Minto needs no introduction to our readers. He always shells out any item of news about the county treasury when a reporter calls. His appointment last January was a fortunate one, and he has steered the county finances through one of the hardest years in history with a master hand. He is always found on duty and employs no deputy. He insists on handling the public funds as funds. He receives the coin and money of the realm and immediately applies it to extinction of county debt. As soon as there was any money available, our news columns show Mr. Minto has issued a warrant call and stopped interest. In these days, when so many officials bank with public money it is refreshing to note that the treasurer of Marion county has handled the funds not in his own interest or in the interest of any bank, but always in the interest of the people. If there is one county treasurer in Oregon who deals directly, honestly and independently with the people he serves, it is Jap Minto. This is a useful lesson to learn. At the risk of lauding a man at the expense of others holding the same office in this state, we believe Mr. Minto's administration is commendable in this respect.

Jap Minto is a man with only a limited common school education, but a man of unlimited and uncommon integrity. This cannot be over estimated when it is remembered how many public treasurers have gone defaulting, how many have placed public funds in the hands of friends where they are unavailable for public use.

Of County Recorder Waters and County Judge Hubbard not much requires saying. They extend reporters every courtesy. Mr. Waters is very prompt, competent and correct in performing his duties. This is all that is required. Judge Hubbard, who has been for four years, at the head of our county legislature has not suited all the newspaper men nor all the other people. THE JOURNAL has at times differed with him and very much disagreed with him and disliked things he has done. But on the main issue he has made a good record. He has steered his ship through four hard years and avoided running the county in debt or increasing taxes. He has, with the commissioners, run it out of debt and cut down taxes. He always gives newspaper men the news whether he likes their style or not. He has faithfully looked after public business. He has been too penurious, but when a man is close with other people's money these days it is a crime easily forgiven.

THE OTHER OFFICIALS
of the county we have found equally fair in giving out news. County Supt. Graham and County Assessor Coffey have been as painstaking in their work as men can be expected to be. They will retire leaving their official paths clear and straight for their successors to walk in, and they will find the walking much improved. Marion county is to be congratulated on her entire board of public servants.

HOTEL WILLAMETTE
is a center of news. Here, as on the Rialto in Venice, is where public men most do congregate. About four times a year Salem requires a first-class two hundred room hotel. The rest of the year it could get along with twenty rooms. But if Salem had only a twenty room house there would be general denunciation of the Capital City for lack of hotel facilities.

Col. A. L. Wagner deserves credit for maintaining the year around a first-class service. When it is considered that a great many prominent public men visit Salem only between trains, and many of these carry lunches which they eat on the trains or at the state house during the noon hour, Col. Wagner deserves public thanks for doing as well as he has to keep up our hotel facilities.

THE STATE HOUSE
is a great news center and the reporter can always count on a tax roll, a supreme court decision, a weather forecast, a requisition, commutation, dispensation, or some equally intelligent luminosity from the different departments. There are always persons there willing to impart information, and the newsgatherer who can take a dive in beneath that dome and not come out dripping with news is dull indeed.

To all officials and citizens above referred to THE JOURNAL returns thanks for courtesies in news gathering and wishes them a happy New Year.

BIG ROAST PIG DINNER.

STRONG'S SERVES ITS PATRONS A COMPLIMENTARY ROAST PIG.

When a man goes to a restaurant for a meal he likes to know not only that the house has a good reputation, good cooks and waiters, but most of all, where does the stuff come from that he is expected to eat? The truth is, most eaters cannot answer these questions themselves, but for this very reason, patrons are the more anxious to know. It has often come to the minds of people who eat at restaurants, that it would be a great deal if some restaurateur would arrange to produce these things himself, and thus be prepared to proclaim his bill of fare the best in the land. This would seem like an oasis in the desert, but, nevertheless Salem has just such a place. It is, by the way, the oldest restaurant in the city, and one of the best known in Oregon. Westcott & Irwin, proprietors of the famous Strong's restaurant, have a fine ranch east of the city, fitted up for the express purpose of supplying the needs of their tables. This place is conducted by Mr. and Mrs. Irwin, while Mr. Westcott looks after the large business in the city. On this farm, which is one of the best of dairy establishments, is produced the milk, butter, cream, eggs, chickens, ducks, turkeys, and considerable of the meats needed by the restaurant. Today's New Year's dinner consists of a young roast pig from their own stock, which is one of the rare delicacies of the season. The firm's wagons make regular daily trips with supplies of vegetables and nearly everything needed for the table. This insures the greatest possible freshness, which is always appreciated by their patrons.

Another very attractive feature of Strong's, is the fact that a large bakery is run in connection, where they bake their own bread and pastry, as well as supply the trade of the city. This establishment is always open to the inspection of its patrons, and challenges any on the coast for cleanliness or good service.

INSURANCE THAT INSURES.

THAT IS WHAT PROPERTY OWNERS WANT FOR THEIR MONEY.

In these days of uncertainty it is very important to know what kind of insurance you spend your money for. People are realizing more than ever that it is just as important to have insurance written correctly, and by competent parties, as it is to have important legal document drawn by the best men in the profession. It is also important to place your insurance with companies that are reliable and known to be permanent. These points are thoroughly covered by C. D. Gabrielson, who handles the "Big 4" Companies, four of the best in the world. He has been in the insurance business sixteen years all told, and as a result enjoys the confidence of the property owners, and is one of the most competent as well as popular insurance men in Oregon. Whenever the public sees the "Big 4" they know it has reference to the biggest companies in the world, and that they are represented by C. D. Gabrielson, in the Bush Bank block.

SALEM DYEING HOUSE.

Mr. Ad. Waldemar Nelson has been at Salem for twelve years, and has built up the largest and best equipped steam dye works and clothes cleaning and renovating business in western Oregon. He is an expert in his line, having learned the woolen mill business in all its details in the largest mills in Europe. His advice about coloring and restoring ladies and gentlemen's garments, from an old hat to the finest silk dress, is sought, and a large patronage of the best class of people shows his work is highly satisfactory. His new location, in the Post Office block, is very convenient for city and out of town customers in his line.

Children Cry for
Pitcher's Castoria.

A LARGE INVESTMENT.

THE BEST WATER SYSTEM ON THE PACIFIC COAST.

UNDER WALLACE MANAGERS

THE SALEM WATER WORKS PUT TO THE FRONT.

The one business in Salem which represents the most capital invested is probably the Salem Water Company, which has grown from imperfect beginnings until to-day it furnishes our city and its inhabitants with exceptional water service. The great success attained by this company in the past few years is largely due to the systematic plans and work carried out under the management of President J. M. Wallace. The first two years of his administration were devoted to perfecting the system of in-take, or that portion of the plant which is used in securing the water to serve out to the people. New engines and pumps have been put in, the reservoir perfected, and a mammoth new suction main added. These improvements cost a vast amount of money, but are sufficient for generations to come. The year just closed has been especially devoted to looking after the details of the service, and this important work will be continued during the present year.

At present the company has over thirty miles of mains, and the automatic pressure records show that for over two years the pressure has run from 75 to 80 pounds per square inch, while 60 pounds is all that is required by the company's charter. Many minor improvements are planned for this year, aside from the important task of re-rating the entire city, with a view to equalizing the rates making the same satisfactory to both parties. It is the aim of the company to meet every reasonable want of its patrons, and when it is considered how widely the buildings of the city are scattered, it is easy to realize that the Salem Water Company is getting less for its excellent water service than any company on the coast. This fact is demonstrated by the reports of the water supply companies.

Several changes have been made in the officers of the company, necessitated by the withdrawal of Supt. J. M. Martin, who has so faithfully served the company for years. The officers as at present organized are as follows:

J. M. WALLACE, president.
CHAS. A. PARK, secretary.
LIZZIE McNARY, assistant secretary.
A. L. BROWN, superintendent and chief engineer.
F. W. POWERS, assistant superintendent and collector.

That these officers are eminently qualified to conduct the business affairs of the company is readily conceded by all who know them, and the people of Salem are certainly to be congratulated upon the continued good services thus insured.

Mr. J. M. Wallace came to Salem early in 1892, and took charge of the Salem Water Co.'s affairs January 1, 1893. He has put the property in an excellent condition and has made a record for this corporation that leaves little to be wished for by the stockholders or the public. There has been no manipulating or stock watering, but a square business management, open to the public and fair to every consumer. Mr. Wallace's first step was to increase the pumping power so that a steady pressure could be kept up all over the city. His next step was to maintain a supply of water in the reservoir that would give unfailing pressure in case of a pump breaking or any other emergency.

Having the heart of the works all right and a sufficient head on the big hill south of the city, maps were made showing the mains on every street and the connections on every block. With these maps in his office, a pressure register at his right hand, and a telephone at his left, the president of the water company is virtually monarch of the situation, and can give personal attention to every detail of the service and to the wants and complaints of consumers. Mr. Wallace is not only a man of great executive ability, perfectly straightforward in his dealings with patrons, but is a master of details, and kicks and controversies are few and far between with him and the army of people served with Willamette nectar the year around. But Mr. Wallace has forbidden the reporter to enlarge upon this, and is averse to interviews or laudations of the press. But so much is given in THE NEW YEAR'S JOURNAL, as a matter of public interest, and it is believed the community share with the writer a just degree of pride in the very successful management of the Salem Water Co., which is now a property without a superior on the coast.

Extra copies of the New Year's edition can be had at this office.

ROYAL Baking Powder.
Highest of all in leavening strength.—U. S. Government Report.

OREGON CITIES.

EUGENE.

Attorney W. W. Cardwell, of Roseburg, visited in Eugene last evening. Miss Emma Withers and Miss Pearl Corn, students of the Drain school, returned to that city Monday after a few days visit here.

Frank Brown, of Smithfield, is in the city.

Mrs. Lionel Stagge, of San Francisco, is visiting with her parents, Mr. and Mrs. J. A. Straight.

Mrs. S. S. McFadden, of Portland, came up Monday on a visit with her parents, Rev. and Mrs. P. R. Burnett.

Fred Bellman is home from Salem, where he has been engaged doing mason work at the asylum.

Rev. Nelf Irving was in town Monday.

Mrs. E. R. Nye is visiting friends in Albany.

Geo. Jackson, of Junction, came up Monday.

John Tait, of Creswell, was in town Monday.

Mrs. S. Hunsaker is home from a visit to Junction.

Miss Mary McCormack visited Portland Monday.

Miss Celia Bowman, of Elmira, was in the city Monday.

Mrs. A. C. Auten and children are visiting at Creswell.

Oren Howe and sister have returned from Junction.

ALBANY.

Mr. Lonner Ralston, of Olex, was in the city Sunday.

Kasper Vandran has been in California several days on a visit.

A. W. McClain is now located at Yaquina.

Miss Smith, of Portland, is in the city visiting her sister, Mrs. Harry Saecey.

Miss Watts, of Portland, is the guest of Misses Ethel and Clara Davis.

Licenses have been issued for the marriage of D. M. Bonor and Lucinda Farwell, John Metcalf and Emma Gray, Chas. A. Sears and May Day.

Miss Lottie Elder and Hattie Fleming have been visiting friends in Brownsville and Shedd for several days.

Mr. Peter Montgomery returned to Albany last night from the Hill hot springs beyond Detroit.

The new and elegant residence of Judge Flinn was the scene of an enjoyable party Saturday evening, given in honor of Miss Ora, of Stanford University, and Miss Alita Arrick, of San Jose, her guest during the holidays.

C. E. Rogers and wife, nee Miss Myrtle Miller, and Mr. and Mrs. Billy Ryan, of Astoria, left Wednesday morning on the steamship Columbia, for a month's visit in San Francisco.

Miss Vida Maston gave a pleasant party Saturday afternoon and evening at the home of her father, Dr. G. W. Maston, on Lyon street. A pleasing program was rendered, games played and a lunch served. Those present were: Misses Rosalee Knecht, Lizzie Laper, Emma Sox, Vinnie Mayo, Grace Telfer, Lottie Layton, Archie Train, Nellie Dannaals, Gertrude Courtright, Mary Stewart, Lillian Lanning, Vida Maston.

RETURN THANKS.

Krause Bros. wish to thank their many friends and customers for the liberal patronage bestowed upon them, thus enabling them to carry a full and complete line of boots and shoes throughout the prevailing hard times, as a glance into their store will convince the most sceptical that a better assortment or lower prices are not to be found in the entire north-west, and no pains will be spared to make it the Leading Shoe house in the future as it has been in the past.

Respectfully yours,

KRAUSE BROS.

A SOLID INSURANCE FIRM.

Hundreds of people throughout Marion county are thoroughly posted as to the merits of the insurance business of Geo. M. Beeler & Co., and all others can rest assured that only the very best companies are represented, such as will and do pay their losses on the shortest possible notice. The high standing of the agency has brought it a heavy business. All should remember that the G. M. Beeler & Co. agency will take up the policies of the late State Insurance Company, and allow the highest possible value for them.

NOTICE.

The Willamette Truck Co. have all their rigs newly fitted up with good covers, and are in the best shape to handle all kinds of work, and give satisfaction in every particular. They solicit your patronage. Teams and drivers may be found on the corner of State and Commercial streets, next to Steiner's drug store. The drivers, Reasender, Cooper, and McCarthy, all very accommodating young men, will be pleased to wait upon you promptly. Any orders left at the house or barn, will receive prompt attention. Very truly yours, L. P. Ryan & Co. The express is run by Ryan & McCarthy.

GOOD ADVICE FOR ANY CITY.

The Cincinnati Commercial Gazette gives this advice to the taxpayers of Elyria, Ohio, which is pretty good advice, generally.

If Elyria is to increase in population, the way must be found to keep down its rate of taxation.—Lorain County Reporter.

One way to keep down the rate is to increase the duplicate. Another, and in many counties, a feasible way, is to cut down expenses. No burden is harder to bear than interest. Mr. Interest is none of our eight hour men. He works day and night and every hour and minute in the twenty-four hours. Men sleep, cease from toiling, interest keeps right on, pausing for neither breakfast, dinner, nor supper. All you have to do to set Mr. Interest at work is to incur an obligation, create a debt.

We see by the report of the editors of the state that Elyria has a debt of \$66,000 out at 6 per cent. This means an annual interest charge of about \$4,000—not a great deal, to be sure, but every cent of it has to come from taxpayers, and there is not a taxpayer, though he pays but \$10 a year, but contributes something to the charge.

If you want to reduce taxation—it is the aggregate of taxes that counts, not the rate—keep down your expenditures, and don't run into debt. Don't borrow money, don't issue bonds.

One of those who have made a close and detailed study on the question of taxation of any man we know of, said lately: "I have come to the conclusion that the only thing to do is to keep down expenditures." We do not agree with him. We think there are things he has not seen, that in the vastness and complications of the problem there are phases that he overlooks. Nevertheless there is truth in what he says, and much truth—possibly a full half truth.

Keep down expenditures. Don't discount the future. Don't borrow money. Don't create a debt you can't avoid. Don't make interest work against you. Don't do otherwise for your town than you would do for your own business.

Then will Elyria gain in population.

A TIME-TRIED HOUSE.

A SALEM BUSINESS FIRM, THAT HAS WITHSTOOD THE STORMS OF NEARLY FORTY YEARS.

One of the permanent institutions of Salem is the Pioneer Crockery and Grocery house of John G. Wright, Nos. 227 and 229 Commercial street. Mr. Wright has conducted his establishment since 1857, and during this time, two-fifths of a century, has always been found in the lead in his line of business. His stock of goods at this time, especially the crockery, queensware and glassware department can not be equalled in the city, in fact nowhere else in the state. In his stock at this time will be found the finest and cheapest of imported and domestic goods; the Blown Blue semi-porcelain, now displayed on his counters, was imported by himself and is the admiration of every housewife in the valley. It is of the style in use a hundred years ago, and is just now all the rage in the East. There are also many other, entirely new, styles and patterns on display, where the most fastidious can be suited.

Mr. Wright is also agent for the Fireman's Fund Insurance Co. of San Francisco, and the Connecticut Fire Insurance Co. of Hartford. He has had the agency of the first named company for over 20 years. Among the relics in his office, which attract a great deal of attention, is a certificate signed by 141 of the leading business men of Chicago, who sustained losses in the great conflagration of 1871, and received their insurance in full from this popular company. No one can make a mistake in entrusting his business to this popular and time-tried house.

C. H. LANE, THE TAILOR.

HEADQUARTERS FOR GENTLEMEN'S FASHIONABLE GARMENTS.

For several years past C. H. Lane, the merchant tailor, has been the leader in his line in Salem, in fact his work is known throughout the state for its exceptional quality and style. Personally Mr. Lane is very much of a gentleman, and can post his friends to the closest detail on the demands of modern fashion. He carries a choice line of the newest things in imported and domestic fabrics, which are made up at reasonable cost. His personal attention is given to every garment, and his able corps of assistants make it possible to turn out the best of work on the shortest possible notice.

OLINGER & RIGDON.

The Court street undertakers have kept up with the times in their line of goods. They have improved their facilities without adding cost to their goods or services. They have arranged the most presentable undertaking parlors in the city, connected themselves with the Telephone system and arranged for an all night service. Their prices have been scaled down to suit the times.

Telephone number, 125.

OLINGER & RIGDON.